## **EHC Workshop on Tenders and Procurement 'Focus on novel therapies'**

## Istanbul, Turkey

## September 6-8, 2019

## Program-at-a-glance

Friday, September 6		Saturday, September 7		Sunday, September 8
	08.50-09.00	Welcome and introduction of participants	09.00-10.30	Role Play Exercise: Government meetings to advocate for involvement
	09.00-09.45	Replacement therapies		advocate for involvement
	09.45-10.00	Break	10.30-11.00	Coffee break
	10.00-10.45	Non-replacement therapies	11.00-12.00	Developing selection criteria
	10.45-11.15	Coffee break	12.00-13.00	Mock tender standard half-life (SHL) vs
		Tenders and procurement in the EU		extended half-life (EHL) vs subcutaneous treatment (SC)
	12.00-13.00	Industry Perspective: Panel discussion	13.00-13.30	Discussions, evaluations and conclusions
	13.00-14.00	Lunch	13.30-14.30	Lunch
	14.00-14.45	Economic concepts and novel therapies		
	14.45 – 15.00	) Break		

This workshop was made possible thanks to the financial support of Pfizer, Roche and Sanofi-Genzyme.

				Getting in the Room – Advocating for
				involvement
16 (	∩∩ <sub>-</sub> 18 ∩∩	Registration		
10.0	16.00-18.00 Registration	15.45 – 16.15	Coffee break	
			16.15-17.15	Advocating for Involvement: Case studies
			17.15-17.30	Discussion