

INVITATION

European Haemophilia Consortium Round Table of Stakeholders on

Tenders and Procurement of Coagulation Factor Concentrates:

A European Survey of 38 Countries

Monday, June 15th, 2015 – 15:30-18:30 (followed by cocktail reception)

Residence Palace – International Press Centre

155, rue de la Loi – Bloc C

1040 Bruxelles

The European Haemophilia Consortium (EHC) will hold its 25th Round Table on '*Tenders and Procurement of Coagulation Factor Concentrates: A European Survey of 38 Countries*' on **Monday 15 June 2015 from 15.30 till 18.30 hrs.** Member of the European Parliament (MEP) **Dr Paul Rübiger** has kindly agreed to host this event.

In 2014, the EHC ran a survey amongst its membership **on how coagulation factors concentrates are tendered and procured** in their countries. Out of its 45 members 38 responded. The objective of the survey was not only to find out through which process similar medicinal products were purchased in Europe but also to what extent **patients and physicians were involved in the purchasing system.**

The findings of the survey portray a very diverse landscape and purchasing methods, which reflects the diverse landscape of European health systems. However, the survey also shows an unexpected finding, which is that **whenever patients and physicians are formally involved in the tender and procurement system, the price of medicinal products decreases.** This is contrary to the common perception that patients and physicians, if involved in the healthcare systems, will demand further spending in healthcare.

This also supports the EHC position that a meaningful involvement from patients and healthcare providers adds value to healthcare systems. In fact, as they are direct users of these systems, they have an intimate knowledge of the healthcare system and where improvements can be made.

MEP Dr Paul Rübiger will open the event. **Mr Brian O'Mahony**, President of the EHC, will give a detailed overview of the findings of the survey, which have currently been accepted for publication in the scientific journal *Haemophilia*. **Mr Declan Noone** from the EHC Irish National Member Organisation (NMO) and Chair of the EHC Data and Economics Committee will present the different methods of product selection and the economic impact on each selection method.

We will then hear from physicians on their experience in being involved in tenders and alternative processes for the procurement of coagulation factor concentrates. **Prof Paul Giangrande** from Oxford University Hospitals and Chair of the EHC Medical Advisory Group (MAG) will give an overview of the clinicians' involvement in the tender process in the United Kingdom, while **Prof Cédric Hermans** from the University of Louvain-la-Neuve and Vice-President



of the European Association for Haemophilia and Allied Disorders (EAHAD) will give an overview of the clinical involvement in alternative processes.

The event will then continue with a patient's perspective on the impact of patient involvement in the tendering process given by **Mr Miguel Crato**, President of the EHC Portuguese NMO. **Dr Edward Laane** from the North Estonia Medical Centre will talk about the effects of the lack of patient participation in the tendering process.

Finally, **Mr Jaroslav Kračún** from the European Commission Directorate General for Internal Market, Industry, Entrepreneurship and SMEs (DG GROWTH) will talk about the changes in the new Public Procurement Directive, while **Prof Flora Peyvandi** from the University of Milan and EHC MAG Member will talk about the challenges ahead for the procurement of longer acting factor concentrates.

We would be delighted to have you join the conversation on June 15th. A detailed agenda is attached. If you wish to register for this event, please **confirm your attendance** to laura.savini@ehc.eu.

We look forward to seeing you there,

European Haemophilia Consortium

